

Landlord Representation

Is your real estate investment optimized?

kimbleco
RELEVANT. RESULTS. REAL ESTATE.



“Know what you own, and know why you own it.”

– Peter Lynch

We get it! Our broad and deep experience as developers, brokers and asset managers uniquely positions us to drive value in your properties. KimbleCo team members have been responsible for optimizing investment properties from start to finish. You can count on us to spend the time necessary to think critically about how best to enhance your investment.

Our team understands the opportunities and risks inherent in commercial real estate. We’ve positioned and re-positioned properties, run the numbers and asset managed to increase value. We’ve been through up cycles and down cycles and have worked with clients both local and global. Whether leasing, selling or re-positioning, we are not your typical Landlord Representative.

KIMBLECO BY THE NUMBERS



**45+ years
experience**
entrepreneurial
to Fortune 100
companies



**5+ million
square feet**
office, industrial,
retail & housing
developed & leased



**32% average
savings**
on tenant
representation
lease transactions



30 countries
global experience



10% profits
donated to charity



90% of clients
repeat & referrals

→ see our results at kimbleconsult.com

What does Landlord Representation mean to us?

Landlord Representation is so much more than creating a brochure and answering calls. Here's what we believe providing excellence as your broker means.

- 1 We act** as a fiduciary on your behalf, focusing on your best interests
- 2 We engage** in transparent and regular communication
- 3 We understand** your asset's unique place in the marketplace and develop a specific and strategic plan to maximize its value potential
- 4 We promote** your property through traditional and non-traditional channels to market
- 5 We think** critically rather than following a cookie-cutter process, and pay attention to every detail
- 6 We know** the market and actively suggest ways to increase value
- 7 We forecast** trends and share when a repositioning might add significant value to the asset
- 8 We bring** a deep and broad knowledge of the market to ensure your property is priced right whether for sale or for lease
- 9 We make** warm calls and outreach to lessees and buyers that are most likely to be interested in your property
- 10 We advise** throughout the process and follow-through with attention to even the smallest details

OUR SERVICES



FEE DEVELOPMENT

There are so many details when developing a new building. We manage these details on your behalf, first understanding your goals and then leading and implementing the many steps of development. We will always protect your interests and work to mitigate risk, reduce cost and deliver a better end product to you.



LEASING, SALES & PROJECT MANAGEMENT

Benefit from more than 45 years of experience representing both tenants and landlords. We provide market insight, financial feasibility analysis, site selection, building expertise, and expert advice during lease negotiations, with meticulous attention to every detail of the transaction. And, we can project manage your build-out based on our experience of more than 5 million square feet of ground up development.



CONSULTING AND CORPORATE ADVISORY

It's vital to align your real estate portfolio with your overall corporate strategy. We provide portfolio analysis and strategy, site selection and incentives, asset re-positioning, build to suit development services and manage special projects. Our experience spans portfolios of all sizes, from start-ups to Fortune 100 companies, and from local to global.

kimbleco
RELEVANT. RESULTS. REAL ESTATE.

Contact us at info@kimbleconsult.com
or 612.670.8552



Licensed MN
Real Estate
Broker